

## Brand-new Career Development Program Now Available on *CUSOURCE*<sup>®</sup> LMS!

*CUSOURCE* Knowledge Network is pleased to announce that the brand-new Business Relationship Manager (BRM) Career Development Program is now available on the Learning Management System (LMS) *free of charge* to all *CUSOURCE* Knowledge Network subscribers.

The BRM Program was created by the CBOS (Canadian Business Owner Strategy) HR Sub-committee and *CUSOURCE* Knowledge Network in response to the need for a national learning and development program that would help Canadian credit unions address the challenges they face in attracting and retaining the best talent pool.

The program offers a consistent standard of learning and development, yet it is flexible and adaptable to all credit unions, regardless of size or location. A first of its kind in the Canadian credit union system, the program is built with a focus on business relationships, lending, deposits and competencies.

To support managers, mentors and employees through the development process, this program includes three guides - a Manager Guide, an Employee Guide, a Mentor Guide - and a set of eight Appendices (PDF and Excel formats) complete with learning tools and roadmaps. Six of the appendices in Excel format include formal learning as well as on-the-job activities, and may be customized if a credit union wishes to do so.

Credit unions may choose to use the program in its entirety to develop a well-rounded Business Relationship Manager, or select learning components that best suit their individual circumstances.

*CUSOURCE* Knowledge Network subscriber can download these documents from the [LMS](#) free of charge. The files are posted in the "Catalogue," under "Program Roadmaps."

The Program will also be available on the CBOS website, [www.bizwyk.com](http://www.bizwyk.com).

For more information on the BRM Program or other courses and programs offered by *CUSOURCE* Knowledge Network, please contact your [regional office](#).

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